



Minnesota Educational Facility Management Professionals

The Messenger

It's almost here.

MASMS Custodial | Grounds | Maintenance Days

You and your staff are invited to participate in the MASMS Custodial/Grounds/Maintenance Days! A great way to thank your custodial, grounds and maintenance staff. Give yourself & your staff a day for learning new things and networking with peers. Business members are invited to take part in the vendor showcase, networking and lunch each day.

\$35 a Person | A Great Investment in Your Staff | [Still Time to Sign Up](#)

Includes education, networking, vendor showcase, door prizes, lunch, a bit of fun & a MASMS Hat. You are welcome to attend any of the days that work for you, even if it's not in your chapter area!

Registration Forms (*click on form*): [Educational Forms](#) | [Business Forms](#)

Metro Area | Wednesday June 15, 2022 or Thursday June 16th, 2022 | *Offered 2 days, same program each day.*

LOCATION: Eden Prairie Schools, Central Middle School, 8025 School Road, Eden Prairie, MN 55344

Northern/Northwest/Northeast/West Area | Tuesday June 21, 2022

LOCATION: Hill City Schools, 500 Ione Ave, Hill City, MN 55748

South/Southwest/Southeast Area | Thursday June 23, 2022

LOCATION: Mankato Schools, Prairie Winds Middle School, 1200 Prairie Winds Drive, Mankato MN 56001

Schedule for Each Day

8:30 AM Registration & Coffee
8:50 AM Welcome
9:00 AM General Session | Fundamental Four for Work Place Humor, C. Willi Myles
10:10 AM Educational Sessions - Select from 6 sessions.
11:10 AM Product Showcase
12:15 PM Lunch/Entertainment | FUN & FOOD | Mike Brody, Comedian
1:30 PM Educational Sessions - Select from 6 sessions.
2:20 PM Prize/Closing

Keynote Speaker Each Day:



C. Willi Myles | The "Fundamental Four" for work-place humor.

C. Willi Myles has applied his athletic coaching and teamwork experience to the hospitality industry where he has received many customer service honors including receiving Disney's highest customer service and leadership honor - "Train the Trainer" the Disney Way!

His training and leadership skills have been used by many of the national hotel chains including the Sheraton and Radisson companies. He has recently completed similar programs in various healthcare organizations including Methodist and Fairview Health Systems.

He is a former assistant basketball & football coach at St. Cloud State University. During his six years as an asst. coach, they won four Conference Championships (3 in Basketball & 1 in Football).

Custodial | Grounds | Maintenance Days A Bit of Fun at all Events



**Mike Brody |
Stand Up
Comedian**

Starting comedy at an open mic in Iowa in the year 2000, Mike Brody has since devoted his life to perfecting the delivery of his high-energy act.

His genuine passion for his craft draws audience members into the comical world of Mike Brody: An affable, relatable guy whose life is often derailed by his own neurotic and clumsy tendencies.

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CONTACT US



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**MESSAGE FROM
THE BOARD**



*Chris Wirz
State President*

June is here!! I don't want to wish my life away but this is the first time that I am actually looking forward to graduation and the end of this school year. Everyone... custodians, support staff, teaching staff, administrators...all seem to be a little on edge. It seems that we all need a little break to gather ourselves for the '22-'23 school year. While portions of our districts start heading out for a summer away from work, our custodial staffs are gearing up for the busy part of their year. As we start our summer cleaning, we need to recognize that our staff needs time to decompress as well. MASMS has a low-cost solution that can give your custodial staff a little time away, provide them with lunch, educational sessions, networking and have a few laughs... the 2022 Custodial, Grounds, Maintenance Days.

This great summer event is making a comeback after not holding it for the past two years and we're bringing it back bigger and better than ever. Look in this newsletter for the schedule and locations. It's a great way to show appreciation to your staff and the cost to you is minimal. You can get out your district for a day, network with other schools, find solutions to your Tik-Tok challenges, have a great lunch, gather up some trade show samples and trinkets and possibly end the day by taking home a door prize. Don't let your staff miss out on this.

After our break from students and staff for the summer, we will gather for the State Conference in St. Cloud. Make sure you mark October 5-7 on your calendar for this large event. The remodeling to the hotel should be complete and we will be back together once again. The Scholarship Golf Event on October 5th is a great way to give back to the students of both our educational and vendor members.

Enjoy your summer and be sure to take time for yourself to relax...it will allow you to better handle the adverse situations we all deal with.

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WELCOME NEW EDUCATIONAL MEMBERS

Samantha Cervantez, Inver Grove Heights

Jesse Paggen, Sartell - St. Stephen

James Steen, NRHEG Schools

Richard Stenzel, NRHEG Schools

Corwyn Gehring, NRHEG Schools

Paul Kampen, NRHEG Schools

Julie Haroldson, NRHEG Schools

WELCOME NEW BUSINESS MEMBERS

Chris Otto, Nilfisk

Christopher McAlpine, 24 Restore

Evan Lichtenstein, Clean Response

Darrin Dufresne, Ideal Energies

Scott Larson, Hallberg Engineering, Inc.

Susan Lanahan, Brothers Fire & Security

Scottie Hines, The Tessman Co.

Mike Zwisler, The Tessman Co.

Amanda Edberg, IEA

Eric Anderson, Midwest Rubber

Patty Miranda, Restoration Professionals

Justin Steffl, ISG

CJ Nilson, American Time

Scott Lindemann, Innovational
Water Solutions, Inc.

Andy Keyes, MTI Distributing, Inc.

Today's Edition

No. 11-2020

Waconia Daily Telegraph

School Leaders Turn Into Super-Heroes!

LED Conversion Saves District Tax-Payers \$624,000



Waconia School Board - Photo Taken After Project Approval

Students and staff will be walking into completely transformed schools this year because of Waconia's partnership with the Bright Schools Project.

New integrated LED lights with controls will save the district over \$624,000.

There was no initial investment on the project and the ten-year capital lease carried an interest rate of 2.6% - resulting in immediate cash-flow back in the districts budget.

DAVID SWAN

Bright Schools Project, Anoka MN

David@BrightSchoolsProject.org

Time to renew your MASMS Membership!

Membership year runs from July 1st to June 30th each year.

Educational and Retired members, click on the form to renew your membership.
Business members, click on the form to renew your membership and select marketing options.

Forms:

EDUCATIONAL FORMS

BUSINESS FORMS

RETIRED FORMS

Instructions: When you click on the provided files, fill in the pages by moving from field to field with tab or your mouse, save it and email it back to the MASMS Office OR you may open the form, print it, fill it out manually, scan it and email it to the MASMS office or copy it and snail mail it to the MASMS office. Or you may go to www.masms.org and select membership forms under "quicklinks" on the left hand side of the window.

MASMS provides facility professionals the training and resources they need!

- Southern, Northern, Northwest, West and Metro Chapter Meetings provide training on current issues and networking.
- The yearly statewide conference provides great educational seminars, a full vendor exhibit show and networking with MASMS members from all over the state.
- Facility Manager Certification Program.
- Monthly Newsletter.
- MASMS Website featuring ever changing information and access to all members.
- Annual Custodial/Maintenance/ Grounds Days.
- Boot Camp Training.
- Knowledge specific to your career.
- Access to business members knowledge, product and services.

Watch your email for conference registration forms in early July.

Please contact the MASMS office with any questions and/or concerns (ruth@masms.org or (320) 685-4585).

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Exceptional Networking

I can't tell you how many times people, including myself, have said that networking is one of the greatest benefits of being a member of MASMS. We all know the value of creating a network of peers and others in the industry, it can pay dividends in so many different ways. You surely know who Jimmy Fallon is, he has been hosting "The Tonight Show" on NBC for years now, but did you know that it was his exceptional networking that helped him land that legendary job? Jimmy Fallon's ability and drive to establish and develop key relationships was critical to his rise to host one of the most respected franchises in television.

As a college student majoring in computer science, Fallon started performing comedy at small clubs and honing his skills. One of Fallon's former bosses where he had interned earlier passed on an audition tape of Fallon's to a colleague in Los Angeles, Randi Siegel, who was a powerful talent agent that had major connections. Siegel viewed the tape and was impressed, so she called Fallon out of the blue and introduced herself. Fallon immediately said "Randi Siegel! I know who you are!" Siegel was impressed by Jimmy's knowledge of the industry and his enthusiasm and took him on as a client. Fallon dropped out of college one semester before he was going to graduate to pursue his dream of joining the Saturday Night Live (SNL) cast. Because Siegel was so well connected, she was able to line up an audition for Fallon with SNL and he bombed (in a bad way) but he persevered and got a second audition and that went so well he joined the SNL cast in 1998.

As a rookie on the show Fallon was a little intimidated by Lorne Michaels, the creator and head of SNL, but wanted to express how much he appreciated the opportunity to be on the show. An SNL producer gave Jimmy some advice: "After every show, go over to Lorne and you thank him for the show" and Fallon did just that after every single show. After several weeks of this, Lorne asked Jimmy to join him and some other celebs for a drink and soon after that Fallon was routinely attending Lorne's after-show parties to go over that night's show. As a result, Jimmy forged a strong and lasting relationship with Lorne Michaels.

In 2004 Fallon left SNL to pursue a movie career and experienced a few flops right out of the gate. He questioned whether he'd made the right decision leaving SNL. Soon after, the late night talk show world started to shift and Lorne Michaels convinced Jimmy to take over Conan O'Brien's spot on the "Late Night" show. After Jay Leno returned as host of "The Tonight Show", Fallon would often call Leno and ask him for advice. Jay Leno said these conversations made him realize what made Jimmy so successful in such a short amount of time. Leno would later say: "Most people in show business think they know everything. They don't really listen to the other person. They just wait for the other person to stop talking. 'Respectful' is the best word I can use for Jimmy."

So let's rehash how Jimmy's personal traits and networking helped him land "The Tonight Show" job: a previous boss opened the door for him to meet a powerful talent agent, he was knowledgeable about the industry and knew who the agent was when she called, he didn't give up after a bad initial audition for SNL and did great during the second audition, he listened to the advice of a producer of the show, he established and strengthened an ongoing relationship with Lorne Michaels, he sought out advice from other more experienced people in the industry and actually listened to what they said, and he was respectful of others. That's really what networking is all about, establishing and maintaining relationships and making the most of opportunities that come out of that network.

Next month's article will list the 10 qualities of a great networker, don't miss it!

Vendor Corner



*Mike Remington, Inspec
MASMS Vendor Rep*

info@nacmech.us 651-490-9868 1001 Labore Industrial Ct Vadnais Heights, MN

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Allianz Field, St. Paul, MN

Great State Meeting on Thursday May 12, 2022

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The “Tool Box” for Educational Facility Management Professionals

April's Stroll Down Memory Lane | Not an Accurate Stroll! We Incorrectly Identified the Picture!

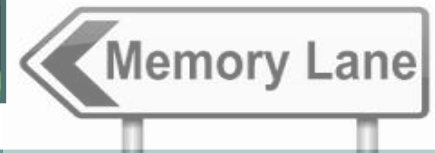
***The MASMS Member is Larry Papenfuss.
He was with North St Paul Schools from 1994-2004.
He was a past MASMS President
and Supervisor of the Year!***



LET'S ENJOY A STROLL DOWN MEMORY LANE | MASMS HISTORY

Chris Wirz Correctly Identified the May History Challenge!

***The MASMS Member is Joe Matson.
Joe was State President, Facilities Professional of
the Year and was with the Wayzata School District.***



A few ideas for effective team training!

Be a Good Mentor

A team is only ever as good as its leader. It doesn't matter how impressive your credentials are or what kind of connections you have. What does matter is possessing the qualities of a strong and influential leader. Can you inspire others? Can you communicate effectively? Can you adapt to changes and face difficult situations with confidence and ease?

Emphasize the Basics

By making sure every employee is proficient in the most basic operations of their role and the department, you will establish a firm foundation of policies and fundamental operational requirements. Every employee should learn the basics. No exceptions.

Provide Hands-on Training

If you want your employees to learn a new set of skills remember individuals learn best by doing. Take the time to teach your employees how to do something by allowing them to do it (walk through safety procedures, cleaning procedures, etc.)

Let the Student Become the Teacher

Train one employee (or a small number of employees, depending on the size of your department) and assign them the task of training others. Ask them to create a brief presentation and a hands-on walkthrough.

Present the Problem and Ask for Solutions

Instead of telling your employees how to do something, ask them how it should be done. Present the problem, and ask for ideas. This will get your employees thinking and will make them feel included in the department. You can take suggestions, discuss the ideal method, and end on the same page while creating a sense of unity and contribution. You may even leave with a better way to get things done.

Encourage, Support, and Reward Growth

As a leader, it is your responsibility to establish a positive workplace environment where growth is encouraged and the tools needed for growth are easily accessible. This is especially true for less-fulfilling positions where employees may feel that their jobs are nothing more than a stepping stone to something better. Providing time during the workday to enhance their skills is one way you can encourage continuous improvement and growth. Don't forget to reward effort and personal development with some form of recognition.

2022 MASMS Conference Sneak Preview!

Thursday Keynote: Still Standing—The Story of SSG John Kriesel

When Staff Sergeant John Kriesel lost his legs and two buddies to a roadside bomb explosion on December 2, 2006, no one expected him to survive. This is not just another war story. This is the story of an ordinary young man who overcame extraordinary challenges with a lot of help from others, including many strangers, and he emerged stronger and more in love with his country, his family, and ultimately his own life.

Friday Keynote: Momma Told Me There'd Be Days Like This (Stress Management) - Mark Mayfield

Stressed out?

Lethargic?

Burned out?

This program will help you solve those ills by learning five behaviors that will help balance your life and by learning techniques to deal with your biggest stressor...PEOPLE!

This keynote is high on content AND hilarity.

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Legislative Update | Sam Walseth, MASMS Lobbyist

2022 Legislative Session goes bust

A week before the close of the legislative session, leaders and the Governor reached a deal on tax cuts, supplemental spending, a bonding bill, and the state’s bottom line. The “4-4-4” deal was set to pave the way for an orderly close of the 2022 session, but this is Minnesota’s divided legislature we’re talking about and of course it all came down to the last hours of the regular session Sunday night. Unfortunately, Sunday night came and went and conference committee negotiators failed to resolve differences and find a way to move forward on the things they could agree on. Left undone was a major tax cut bill and a \$1 billion investment in public schools, among many other bills.

On Monday, May 23rd, retiring legislators delivered speeches to their respective chambers. Their heartfelt comments, memories and advice about bi-partisanship were well received, although it made many of us wonder where those attitudes and perspectives were the week before. Over 40 members of the legislature are retiring, another 11 are making an effort to move from the House to Senate.

The “4-4-4” Plan -

For some context on the leadership deal – fiscal year ’23 is next school year, and it’s the second year of the two-year budget period we’re currently in. The next fiscal biennium, known as “the tails budget,” covers fiscal years 2024-25.

The leadership deal utilizes the remaining balance of the current biennium’s surplus, which is down from \$9.25 billion to about \$7.1 billion due to already enacted legislation, including the Frontline Worker pay and Unemployment Trust repayment, and the remaining forecasted balance for the tails budget, about \$5 billion.

Therefore, the total number leadership chopped up was just over \$12 billion for the next three fiscal years. The 4-4-4 plan calls for \$4 billion in tax cuts, \$4 billion in supplemental spending, and to leave \$4 billion on the bottom line. The deal also called for a \$1.4 billion general obligation bonding bill and about \$200 million in cash to supplement capital projects.

Education Supplemental Negotiations -

Out of the \$4 billion in supplemental spending, E-12 Education was slated for \$1 billion, spread out with \$320 million in FY ’23 and growing to \$680 million for the tails, FY 24-25. Earlier last week the Senate GOP offered to use \$941 million of the E-12 target into buying down the special education cross-subsidy. The plan was to use these funds to create “cross-subsidy reduction aid” up to 40% of a district’s cross-subsidy. The Senate also demanded the remaining balance be devoted to a variety of literacy improvement initiatives.

The House had a difficult time acquiescing to this approach. They wanted to divide the money up through several different line-items including: continuing existing VPK funding, early learning scholarships, mental health funding, ELL funding, nutrition funding, and one-time funding to pay for an unemployment insurance mandate on schools for hourly workers, in addition to some special education funding. The House also fought for any number of mandates and policy provisions.

Discussion on facility related issues, including allowing school boards to transfer LTFM funds to Operating Capital, did not materialize during the Education Conference Committee process, and there was never a motion to advance this proposal in a final conference committee report.

Tax Cut Negotiations –

While the Education conference committee was a tale of difficult negotiations, the Tax conference committee was much more cordial. Chairs Paul Marquart and Carla Nelson led the group to a \$4 billion tax cut over the next three years. The highlights include a full elimination of state income taxes on social security benefits, an income tax credit for renters, and a first-tier income tax cut, reducing the current law rate of 5.35% to 5.1%.

Education was also treated well in the tax bill. The Local Optional Revenue program was slated to see equalization significantly improved, saving local property tax payers a few dollars. The Ag2School bond credit was set to grow from 70% to 85% for farmers. Expansion of the lease levy to educational cooperative facilities was also included.

Special Session?

In the days and weeks to come we’ll hear speculation about a special session to pass bills according to the leadership deal that was on the table at the end of the regular session. However, without a deadline, so many retiring legislators and election season fully upon us, it’s looking highly unlikely that leadership will find an agreement that would result in a one-day special session. Only the Governor can call the legislature into a special session and he won’t do that unless all four legislative caucuses are on board with a deal.

PROJECT HIGHLIGHT

Submitted by Adolfson & Peterson Construction

Richardson Elementary School was built in 1954 and needed some major updates. Construction began Fall 2018 and included: safety updates (enhanced secured entrances, added security fencing and a new emergency response system), mechanical and electrical system updates (increased energy efficiencies, improved air quality and improved lighting), outside site improvements (new parent pick-up/drop-off area, new bus lane, increased parking and field/play area improvements) and building renovation and expansion (classroom renovations and expansion, flexible learning spaces, restroom additions and renovation and roof replacement). The new addition, as well as the interior refresh, was completed for students to start school in the fall, with the final touches completed in December 2019. The addition now allows for a Pre-K area, gym extension, new administrative area and four new classrooms. The building is comprised mainly of concrete, masonry block and steel framing. The exterior utilizes brick and metal panels to tie into the existing exterior.





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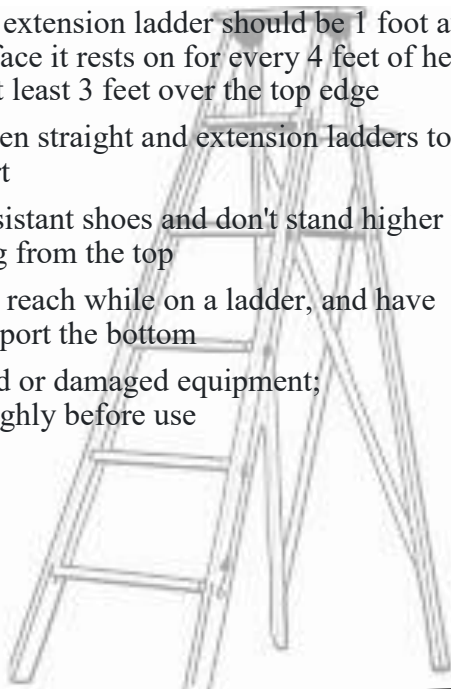


Health & Safety The MASMS Health & Safety Committee supplies information for this section. If you have a specific topic you would like to see covered, let the MASMS office know.

Falls are 100% Preventable Good Reminders as we start summer cleaning in our schools.

Whether working from a ladder, roof or scaffolding, it's important to plan ahead, assess the risk and use the right equipment. First, determine if working from a height is absolutely necessary or if there is another way to do the task safely.

- Discuss the task with coworkers and determine what safety equipment is needed
- Make sure you are properly trained on how to use the equipment
- Scan the work area for potential hazards before starting the job
- Make sure you have level ground to set up the equipment
- If working outside, check the weather forecast; never work in inclement weather
- Use the correct tool for the job, and use it as intended
- Ensure stepladders have a locking device to hold the front and back open
- Always keep two hands and one foot, or two feet and one hand on the ladder
- Place the ladder on a solid surface and never lean it against an unstable surface
- A straight or extension ladder should be 1 foot away from the surface it rests on for every 4 feet of height and extend at least 3 feet over the top edge
- Securely fasten straight and extension ladders to an upper support
- Wear slip-resistant shoes and don't stand higher than the third rung from the top
- Don't lean or reach while on a ladder, and have someone support the bottom
- Never use old or damaged equipment; check thoroughly before use



I want to thank the MASMS Executive Team and Members for the opportunity to chair the Health and Safety Committee for the last 10 years. I have been proud to facilitate the voice of the committee members on many tasks and efforts over the years. It is an excellent time for the chair position to be transitioned back to a school member who can best be connected to the membership and the challenges at hand. I am very excited to have Marc Bachman, St. Peter Public Schools, take the reins!

Amy Satterfield, IEA, Inc.

**Welcome to our new Health &
Safety Committee Chair!**

Marc Bachman, St. Peter ISD #508

**Thank you to Marc for
accepting this chair position!**



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What is your plan to recover from an unforeseen disaster event?

Submitted by Joe Holman, Insight Restoration

It's a typical Minnesota July. You are spending your weekend at the lake, and you just got on the pontoon with the family to catch one last sunset before the weekend ends. Back at home, severe storms are in the forecast and one cell produces a tornadic event. Your High School's roof was peeled back and rain continues to fall. The school year is scheduled to start in less than two months. You get onsite and everyone is looking at you for a plan...

Unfortunately, this is a real-life scenario and I have seen versions of it unfold time and time again.

****CONSIDERATION #1**** This is not the time to do an internet search for "disaster restoration near me". Those without a plan find themselves in a very scary, very stressful and very lonely situation when all the fingers are pointing in their direction, looking for a solution.

The fact is, we never know when, where or in what form a disaster will rear its ugly head, but one thing we do know is that it's not a matter of "if", it's more a matter of "when". Whether it's this afternoon or 20 years from now, it's imperative to have a plan in place to be able to recover quickly, and with as minimal classroom interruption as possible.

To achieve that, you need to choose and build a pre-event relationship with the right disaster restoration partner for **YOUR** needs. A district with one K-12 building in rural Minnesota is going to have different needs than a district with 23 buildings scattered across two cities. Know what **YOUR** needs are and then find the best solution for those needs ahead of time.

There are many different companies out there to choose from. They all come in different sizes, and offer different specialties. Treat this like an interview process and ask the right questions: "Have you ever handled a large commercial loss, like a school before? Do you have a list of references? Do you have a pre-event emergency program? What does your after-hours emergency process look like? Are you a member of MASMS?"

****CONSIDERATION #2**** We all say that we're 24/7, but you'll find out very quickly who is telling the truth when you call at 3:00am on Christmas Eve! Set yourself up for success and have a backup plan with more than one partner in case one of them doesn't answer, or doesn't have the bandwidth to take care of all their customers during a large weather event.

****CONSIDERATION #3**** If their office/warehouse is an unorganized mess, with junky equipment and beat up vehicles, why would you expect them to treat your property any different? Don't hesitate to ask for a tour of their office/warehouse.

****CONSIDERATION #4**** Ask what kind of pre-event services they offer. Some have an App, while others have a pre-event disaster recovery program. Whether a company does or doesn't have something in place certainly doesn't define them as a good or bad restoration partner, however these services can be used as a tools to help increase efficiency and minimize classroom interruption in the long run.

So...NOW what is your plan to recover from an unforeseen disaster event?





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marissa.bauer@safetyfirstplayground.com






MASMS April Chapter Meetings

During the month of April many of the MASMS chapters hosted an event with Annie Meehan.

It was a great way to end the year for Chapter Meetings!

Annie's authenticity shined. Her story is a profound testimonial to the power and resilience, hope and faith in one's life. Annie inspired many of our members!



Her message is:

"Be the Exception— 7 Steps to Transformation"

1. Be Honest
2. Be Open
3. Be Healthy
4. Be Flexible
5. Be Gentle
6. Be Courageous
7. Be Authentic



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UPCOMING MASMS EVENTS

June 15-16, 2022	Metro Custodial/Grounds/Maintenance Days
June 21, 2022	North Custodial/Grounds/Maintenance Days
June 23, 2022	South Custodial/Grounds/Maintenance Days
October 5, 2022	Scholarship Golf Event
October 6-7, 2022	Conference and Trade Show