

REVENUES

3010 Fees from Member Schools	\$891,000
3030 Interest on Bank Accounts	\$1,000
3040 Miscellaneous	\$500
3045 Rental Income	\$50,000
3060 Sale of School Publications	\$5,000
3061 Academic Awards	\$12,500
3065 Insurance Reimbursement - Districts - Paid by WIAA	\$0
3066 WOA Reimbursement - Operations	\$13,100
3070 State Tournament Income	\$2,960,000
3083 Women's Sports Summit	\$6,500
3084 Coaches School	\$65,000
3085 General In-service	\$55,000

DEVELOPMENT REVENUES

\$111,500 \$50,000 \$40,000 \$130,000
\$50,000
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\$111,500
6444 500
\$625,000
\$146,000
\$2,000
\$390,000
\$5,000

EXPENDITURES

EXECUTIVE BOARD

4040 Supplies, Materials	\$5,000
4271 Board Meetings/Travel	\$20,000
4470 National Federation Meetings	\$20,000

OPERATIONS

5001	Salaries, WIAA Full-Time Staff	\$1,460,000
5011	Salaries, Part-Time Employees	\$60,000
5013	1099 Contractual Fees	\$134,000
5021	Employment Security	\$15,000
5022	Workman's Comp	\$18,000
5023	Social Security	\$107,600
5024	Medical Benefits	\$250,500
5026	Retirement-Sick/Vac. Benefit	\$135,000
5028	Staff/Professional Development	\$7,500
5029	Staff In-service/Meetings	\$7,500
5030	Miscellaneous	\$5,000
5041	Supplies, Office	\$50,000
5042	Postage	\$60,000
5043	Technical Support	\$150,000
5063	Insurance - Auto, Property, Liability, D&O	\$340,500
5066	Contract Services	\$25,000
5067	Taxes/Tax Fees/Tax Prep.	\$17,500
5068	Annual Auditors Review	\$19,000

5069 Legal	\$30,000
5070 Staff Travel	\$41,500
5080 Capital Outlay	\$7,000
5134 Public Relations	\$7,000
5450 National Federation Fees	\$2,500
5470 National Federation Meetings	\$25,000
BUILDING OPERATIONS	
5961 Office: Building Maintenance	\$29,000
5962 Office: Equipment Maintenance	\$6,500
5963 Office: Utilities	\$36,500
5964 Office: Telephone/Cable/Internet	\$43,500
5965 Office: Auto Lease/Maintenance	\$10,000
AFFILIATE ORGANIZATIONS	
6550 Athletic Administrators Grant	\$10,000
6650 Coaches Administrative Grant	\$3,000
6655 WOA Training Grant	\$5,000
VOX Truining Grant	73,000
STATEWIDE ACTIVITIES	\$50,000
7540 Trophies	\$50,000
7541 Scholastic Awards	\$15,000
7550 State Tournament Expenses	\$2,027,500
7560 Insurance – Catastrophic – State Events	\$29,000
7561 WIAA Tournament L&I	\$25,000
7570 "Just Play Fair!"	\$15,000
7580 Athletic Directors Workshop	\$10,000
7581 Women's Sports Summit	\$2,000
7582 Coaches School	\$10,000
7583 General In-service	\$10,000
DEVELOPMENT	
7861 Special Projects	\$10,000
7862 Scholarships – LEAP/Title	\$5,000
7865 Special Events (Esports)	\$0
7866 Hall of Fame	\$16,000
7867 Merchandise and Promotions	\$0
7868 Radio/TV/Social Marketing	\$5,000
7870 Logo/Banner/Branding	\$10,000
7871 Student Relations/Outreach (LEAP)	\$13,000
7872 Tournament Programs	\$60,000
COMMITTEES	
7671 Committee Meetings	\$17,000
7771 Winter Coalition/Assembly Meetings	\$1,000
MEMBER SCHOOLS	
7834 Publications - NFHS	\$65,000
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RESERVE FUNDS / SPECIAL PROJECTS 7990 Strategic Planning	\$0
7880 Strategic Planning	,

\$5,559,100

TOTAL EXPENDITURES